



## PRICE LIST 2014

<i>Sailboats</i>	Year	Cabin	Berths	Untill: 19.04 From: 11.10.	19.04. - 10.05. 04.10. - 11.10.	10.05.-31.05. 27.09.- 04.10.	31.05.- 14.06. 13.09.- 27.09.	14.06. - 05.07. 30.08. - 13.09.	05.07.- 19.07. 16.08. - 30.08.	19.07. - 16.08.
<b>Hanse 495</b>	2012	4+1	8+2+1	2843	3018	3729	4522	4800	5459	5820
<b>First 47.7</b>	2002	4	8+2	1597	1833	2009	2318	2575	2781	2987
<b>Comet 45s</b>	2008	3	7+2	1803	2009	2359	2575	2863	3039	3348
<b>Hanse 445</b>	2012	4	8+2	1916	2153	2554	3193	3492	3883	4099
<b>Bavaria 42</b>	2006	3	6+1	1576	1730	1864	2266	2472	2668	2863
<i>Economic Line</i>										
<b>Sun Odyssey 45.2</b>	1998	4	8+2	1524	1643	1700	1947	2359	2554	2772
<i>Catamaran</i>										
<b>Lagoon 420</b>	2008	4+1	8+2+1	3193	3657	4316	4563	5129	5768	6438
<i>Motor yachts</i>	Year	Cabin	Berths	Untill: 17.05. From: 20.09.		17.05.- 21.06 30.08. - 20.09.			21.06. - 30.08.	
<b>Princess V42</b>	2005	2	4+2	4635		5047			6180	
<b>Elan 35 power</b>	2006	2	4+2	3811		4316			4996	

**Included in price:** VAT(10%), Gps, autopilot, dinghy, bimini top, CD player

**Obligatory(transit log):** < 37 feet - 120 EUR, < 45 feet 140 EUR, catmaran,motorboat 140 EUR

**Regular discounts:** 5 % - 2 weeks, repeated client

**10% - early booking (till 17.02.2014), 10% - 3 weeks and more**

**MAX. DISCOUNT 20%**

**Payments:** 50 % upon signing the contract, 50% latest 4 weeks before embarkation

**Deposit:** payable in cash or credit card (double deposit requested for regattas)

Catamaran, Hanse 495, motor yachts - 2500€, sailing yachts 1500€

**Optional extras:** Outboard - 80 EUR/week

Spinnaker/gennaker - 120 EUR/week

**Regatta fee** - 20% on charter price (spinnaker included)

**3DL North Sails** - included in price for COMET 45S

Skipper - 125 EUR/day + food

Hostess - 100 EUR/day + food

**Last minute discounts:**

5% - 4 weeks before charter

10% - 3 weeks before charter

15% - 2 weeks before charter

20% - 1 week before charter

30% - 3 days before charter

